



HO-CHUNK CASINO

Human Resources

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LETTER OF REFERENCE

JUNE 16, 1994

I am pleased to provide this letter of reference for International Gaming Consultants, Inc. of Cherry Hill, New Jersey. On May 15 - 17, 1994 we were visited by Mr. Sal Sanchez and Mr. Sal Piacente, who came to observe and evaluate our gaming procedures as well as provide a demonstration of scamming techniques. In all instances, the services rendered were of top quality and immensely valuable in helping to increase our staff awareness of games protection.

We were especially impressed with Mr. Sanchez' perceptive evaluation and feedback of our table games personnel. He made very poignant observations of both what we were doing properly, reinforcing effective current practices, and where we might want to focus our attention on areas of improvement. His comments and recommendations were of immediate value to our management staff. In addition, Mr. Piacente treated us to a dazzling and informative display of sleight of hand, showing us by example and casual discourse how the professional cheats and scams ply their dubious trade.

Our organization also was appreciative of the completely relaxed and approachable manner in which both individuals conducted their presentation. They effectively created dialogue with our personnel and consistently exhibited a courteous, friendly and professional demeanor.

I unequivocally recommend the services of these two professionals to any gaming organization desiring to obtain an in-depth view of games protection.

Sincerely,


Douglas E. Johnson
Training Officer